



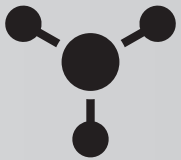
## Financial Performance

Your history of producing revenue and profit combined with the professionalism of your record keeping.



## Growth Potential

Your likelihood to grow your business in the future and at what rate.



## Switzerland Structure

How dependent your business is on any one employee, customer or supplier.



## Valuation Teeter Totter

Whether your business is a cash negative or a cash cow.



## Recurring Revenue

The proportion and quality of automatic, annuity based revenue you collect each month.



## Monopoly Control

How well differentiated your business is from competitors in your industry.



## Customer Satisfaction

The likelihood that your customers will re-purchase and also refer you.



## Under Management

How your business would perform if you were unexpectedly unable to work for a period of three months.

**Talk to a broker today!**

**1300 466 455**



Drivers of your  
Companies  
Value



**THE BROKERAGE  
CONNECTION**